St. Francis Institute of Management & Research

(APPROVED BY AICTE, DTE RECOGNISED AND AFFILIATED TO UNIVERSITY OF MUMBAI)
AN ISO 9001:2015 CERTIFIED AND NAAC “A” GRADE ACCREDITED INSTITUTE

‘Enlightening Minds, Defining Leaders’

Learn To Lead And Succeed In A Fast Changing World

Master of Management Studies (MMS)
Two Year Full-Time Post Graduate Programme in Management
Prayer of St. Francis

Lord, make me an instrument of Your peace
Where there is hatred, let me sow love;
Where there is injury, pardon;
Where there is doubt, faith;
Where there is despair, hope;
Where there is darkness, light;
Where there is sadness, joy.

O, Divine Master, grant that I may not so much seek
To be consoled as to console;
To be understood as to understand;
To be loved as to love;
For it is in giving that we receive;
It is in pardoning that we are pardoned;
It is in dying that we are born again to eternal life.

Bro. Paulus Moritz
Founder of The Congregation of the Missionary Brothers of St. Francis of Assisi (CMSF)
Contents

About the Institute .................................................................................................................................................... 04
Member of Governing Board .................................................................................................................................... 05
Core Team ................................................................................................................................................................. 06
Association with Professional Bodies ...................................................................................................................... 07
Global Association .................................................................................................................................................... 07
Clubs and Forums Activities ..................................................................................................................................... 08
Infrastructure ............................................................................................................................................................ 09
Institute Differentiators ............................................................................................................................................ 13
SFIMAR Insignia ........................................................................................................................................................ 15
Director’s Message .................................................................................................................................................. 16
Programme Head’s Message ................................................................................................................................... 17
About MMS Programme ........................................................................................................................................... 18
Study Abroad Program ............................................................................................................................................ 20
Certification Course & Workshop ............................................................................................................................. 21
Hall of Fame (Academic Toppers) ............................................................................................................................ 22
MMS Admissions .................................................................................................................................................... 23
List of Documents to be Submitted .......................................................................................................................... 24
MMS Programme Fees ............................................................................................................................................. 25
Ordinances, Regulations & Rules of MMS Degree Programme ................................................................................... 27
MMS Curriculum .................................................................................................................................................... 29
Academic Calendar Aug 2020 - Apr 2021 .................................................................................................................. 33
Academic Calendar May 2021 - Apr 2022 .................................................................................................................. 34
Institute Discipline .................................................................................................................................................... 35
MMS Students: Achievers & Achievements in 2019-20 .......................................................................................... 36
Students Achievements ........................................................................................................................................... 38
Corporate Speak ...................................................................................................................................................... 40
Alumni Speak ............................................................................................................................................................ 41
International Study Tour ............................................................................................................................................ 42
About the Institute

St. Francis Institute of Management & Research (SFIMAR) was established in 2002 by “The Society of the Congregation of Franciscan Brothers”, to impart quality education in the field of Business Management. It is recognized by AICTE, New Delhi and has been granted permanent affiliation by University of Mumbai.

SFIMAR is an ISO 9001:2015 Certified Institute and also recognized under Section 2 (f) & 12 (B) of UGC Act 1956. The courses conducted at SFIMAR campus are in state-of-art infrastructure environment with Air Conditioned Classrooms, Computer Labs, Conference Halls, Library and Other Amenities.

A core team of experienced and qualified faculty, bear the responsibility to impart knowledge to aspiring students at SFIMAR. A right blend of corporate and Academia from various sector, are invited to professionally train our students. Interaction with eminent personalities in their respective field is a continuous activity at the Institute.

SFIMAR is also actively involved in various social activities, corporate social responsibilities (CSR) and institute social responsibility(ISR) initiative through which it contributes in empowering the society.

VISION
To flourish as a seat of learning of international standards for developing an entrepreneurial class of value based industrial leaders empowered with techno-managerial competence to sustain innovation for building global business of the future.

MISSION
To enter the realm of globally successful B-schools by imparting value based education for creating responsible and thoughtful citizens who would lead the world by example and excel through innovation, an entrepreneurial spirit and a humanitarian attitude.

QUALITY POLICY
SFIMAR is committed to endeavour of transforming students into Global Business Leaders by continual improvement in its services through a student centric approach, innovations in our pedagogy and rigorous selection, development and up gradation of its faculty while meeting the regulatory and statutory requirements.

Programmes

Masters of Management Studies (MMS)
Inception : 2002
Affiliation : University of Mumbai, Recognised by DTE and Approved by AICTE
Sanction Intake : 120
Specialization : Finance, Marketing, Human Resources, Information Technology, Operations

Post Graduate Diploma in Management (PGDM)
Inception : 2012
Approved by AICTE New Delhi & DTE Government of Maharashtra
Sanction Intake : 60

Three Year Part Time MMS (FM/MM) Degree Program
Inception : 2009
Affiliation : University of Mumbai
Financial Management (FM) – Sanction Intake – 30
Marketing Management (MM) – Sanction Intake – 30

Note: Extension of Approval awaited for additional intake of 60 for MMS, 60 for PGDM and 30 for MFM.
SFIMAR

Masters of Management Studies (MMS)

Post Graduate Diploma in Management (PGDM)

Three Year Part Time MMS (FM/MM) Degree Program

Inception : 2002
Affiliation : University of Mumbai, Recognised by DTE and Approved by AICTE
Sanction Intake : 120
Specialization : Finance, Marketing, Human Resources, Information Technology, Operations

Inception : 2012
Approved by AICTE New Delhi & DTE Government of Maharashtra
Sanction Intake : 60

Inception : 2009
Affiliation : University of Mumbai
Financial Management (FM) – Sanction Intake – 30
Marketing Management (MM) – Sanction Intake – 30

VISION
To flourish as a seat of learning of international standards for developing an entrepreneurial class of value based industrial leaders empowered with techno-managerial competence to sustain innovation for building global business of the future.

MISSION
To enter the realm of globally successful B-schools by imparting value based education for creating responsible and thoughtful citizens who would lead the world by example and excel through innovation, an entrepreneurial spirit and a humanitarian attitude.

QUALITY POLICY
SFIMAR is committed to endeavour of transforming students into Global Business Leaders by continual improvement in its services through a student centric approach, innovations in our pedagogy and rigorous selection, development and up gradation of its faculty while meeting the regulatory and statutory requirements.

About the Institute
St. Francis Institute of Management & Research (SFIMAR) was established in 2002 by “The Society of the Congregation of Franciscan Brothers”, to impart quality education in the field of Business Management. It is recognized by AICTE, New Delhi and has been granted permanent affiliation by University of Mumbai.

SFIMAR is an ISO 9001:2015 Certified Institute and also recognized under Section 2 (f) & 12 (B) of UGC Act 1956. The courses conducted at SFIMAR campus are in state-of-art infrastructure environment with Air Conditioned Classrooms, Computer Labs, Conference Halls, Library and Other Amenities.

A core team of experienced and qualified faculty, bear the responsibility to impart knowledge to aspiring students at SFIMAR. A right blend of corporate and Academia from various sector, are invited to professionally train our students. Interaction with eminent personalities in their respective field is a continuous activity at the Institute.

SFIMAR is also actively involved in various social activities, corporate social responsibilities (CSR) and institute social responsibility (ISR) initiative through which it contributes in empowering the society.

Members of Governing Board

Bro. Jose Valliara (Superior General, CMSF) President/Chairman

Bro. Mathew Thekkemury (Asst. Superior General, CMSF) Vice President/Vice Chairman

Mr. Johny Joseph (Former Chief Secretary - Govt of Maharashtra), Member

Fr. E. Abraham (Former Director-XLRI Jamshedpur) Member

Bro. Dominic Polaprayil (General Councillor, CMSF) Member

Bro. K.C. Joseph (Manager-St. Francis ICSE) Member

Bro. Jose Thuruthiyil (Director-SFIT) Member

Bro. Stany Mittathamical (Principal-SFIAD) Member

Bro. Alphonse Nesamony (Chairman-SFIMAR) Member

Bro. Xavier Munda (Registrar-SFIMAR) Member

Prof. Dr. Thomas Mathew (Former Director-NITIE, SFIMAR) Member

Mr. Albert D’Souza (Chairman-Aldel Edu. Trust) Member

Mr. Augustine Kurias (Former Principal-RBI) Member

Mr. Shailesh Naidu (Advocate, High Court of Mumbai) Member

Prof. Dr. D. Henry Director - Member Secretary

Prof. Dr. G. Ramesh Deputy Director - SFIMAR & Head - MMS Programmes Member

Note: Extension of Approval awaited for additional intake of 60 for MMS, 60 for PGDM and 30 for MFM.
Core Team

Bro. Alphonse Nesamony
Chairman

Bro. Xavier Munda
Registrar

Prof. Dr. D. Henry
Director

Prof. Dr. G Ramesh
Deputy Director & Programme Head MMS

Prof. Dr. Sulbha Raorane
Programme Head PGDM

Dr. Natika Poddar
Programme Head Part Time Program

Dr. Mohan Mathew

Dr. Smita Jesudasan

Dr. Vaishali Kulkarni

Col. Venkatraman

Ms. Shilpa Peswani

Ms. Vasudha Rao

Dr. Simmi Prasad

Ms. Sanchayita Banerjee

Mr. Kiran Rodrigues

Mr. Pushkar Parulekar

Mr. Jestin Johny

Mr. Jackson John

Mr. Paul Alukal

Mr. Akhilesh Yadav

Dr. Simeon S Simon

Dr. Raja Reddy SVD

Mr. Prakash Lalwani
IT Head

Ms. Papinder Kaur
Library Head

Ms. Sangeeta Verma
Career Management Centre (CMC) - Head

Ms. Natasha Fernandes
Counsellor

Ms. Mitchelle Dmello
Counsellor

Association with Professional Bodies

1. Member of Bombay Management Association (BMA)
2. Member of All India Association of Industries (AIAI)
3. Member of IMC Chamber of Commerce and Industry
4. Member of Associated Chambers of Commerce and Industry of India (ASSOCHAM)
5. Member of Bombay Chamber of Commerce and Industry (BCCI)
6. Life membership of Christian Chamber of Commerce and Industry (CCCI)
7. Tie-up with National Institute of Securities Market (NISM) and ICFL for Financial certifications
8. Member of Confederation of Indian Industry (CII)
9. Life membership of Forum of Minority Management Institutes (FMMI)
10. Life membership of Forum of Management Institutions (FMI)
11. Life membership of Association of Indian Management Schools (AIMS)
12. Life membership of All India Association for Christian Higher Education (AIACHE)
13. Life membership of Xavier Association of Management Institutes (XAMI)
14. Member of (AIMS) Test for Management Admissions (ATMA)
15. Life membership of Association of Management of MBA / MMS Institutes (AMMI)
16. Life membership of Education Promotion Society for India (EPSI)
17. Management Teachers Consortium - Global (MTC-Global)
18. National Institute of Personnel Management (NIPM)
19. MOU with Tata Institute for Social Sciences (TISS)
20. MOU with Indian Development Foundation (IDF)
21. MOU with AIC RMP
22. MOU with Skill Wise Organisation
23. MOU with Asian Institute of Family Managed Business (AIFMB)

Global Association

1. MOU with Ottawa University - USA
2. MOU with Binary University - Malaysia
3. MOU with Water and SHARK International INC - Mumbai.
Association with Professional Bodies

1. Member of Bombay Management Association (BMA)
2. Member of All India Association of Industries (AIAI)
3. Member of IMC Chamber of Commerce and Industry
4. Member of Associated Chambers of Commerce and Industry of India (ASSOCHAM)
5. Member of Bombay Chamber of Commerce and Industry (BCCI)
6. Life membership of Christian Chamber of Commerce and Industry (CCCI)
7. Tie-up with National Institute of Securities Market (NISM) and ICFL for Financial certifications
8. Member of Confederation of Indian Industry (CII)
9. Life membership of Forum of Minority Management Institutes (FMMI)
10. Life membership of Forum of Management Institutions (FMI)
11. Life membership of Association of Indian Management Schools (AIMS)
12. Life membership of All India Association for Christian Higher Education (AIACHE)
13. Life membership of Xavier Association of Management Institutes (XAMI)
14. Member of (AIMS) Test for Management Admissions (ATMA)
15. Life membership of Association of Management of MBA / MMS Institutes (AMMI)
16. Life membership of Education Promotion Society for India (EPSI)
17. Management Teachers Consortium - Global (MTC-Global)
18. National Institute of Personnel Management (NIPM)
19. MOU with Tata Institute for Social Sciences (TISS)
20. MOU with Indian Development Foundation (IDF)
21. MOU with AIC- RMP
22. MOU with Skill Wise Organisation
23. MOU with Asian Institute of Family Managed Business (AIFMB)

Global Association

1. MOU with Ottawa University - USA
2. MOU with Binary University - Malaysia
3. MOU with Water and SHARK
   International INC - Mumbai.

MOU with Binary University, Malaysia
S

FIMAR organizes Club and Forum activities to focus the needs of the students by providing various opportunities to the students in a direction to enhance their knowledge through different activities. It is the platform for students to develop Managerial skills along with activities.

Film Screening Club: The Film Screening Club selects award winning Movies, Short Films, Documentaries etc. based on management concepts and screens them for Students.

Finatics Forum: Finatics Forum organizes activities to assist members in evaluating careers in finance and identifying current career opportunities, extend the practical finance education with job-specific knowledge and connect members with alumni and other finance professionals.

Green Club: The objective of green club is to promote "Green activities" amongst all the stakeholders of SFIMAR.

Malay Club: Malay club is the perfect platform to showcase Fine Art & Performing Art.

Nirmiti Forum: Nirmiti Forum a marketing forum- Nirmiti shapes the students through various activities conducted during the course of the year.

Prerna Club: The Prerna club imbibes the essence of “Entrepreneurship” to management students at SFIMAR.

Renaissance Forum: The HR students take the lead in arranging events. This enables in developing the students to plan and arrange for the events successfully. The club activities are organized on a regular basis to promote the team spirit and implement the HR concepts practically.
Infrastructure

SFIMAR has a state of the art Infrastructure conducive to learning and sharing of knowledge. They are aesthetically designed suiting to the environment and fulfilling all the norms as prescribed by the regulatory authorities. Various Infrastructural details are appended below

Learning & Information Resource Centre (LIRC)

SFIMAR's LIRC provides information support to Learning, Teaching, and Research & Consultancy domains. A digital library with dedicated computer terminals is available for students. The LIRC provides a conducive environment to users and equipped with all modern facilities. A completely integrated library software including barcoding system has automated a lot of procedures and facilitates efficient circulation of books and other library material. The bibliographic details of library documents can be accessed through OPAC (Online Public Access Catalogue) from any of the work stations (computer terminals) available in the campus through Wi-fi. To facilitate the teaching-learning methodology, effective modern ICT resources like LCDs, Digital White Boards are used as teaching aids for Lecture delivery & imparting knowledge.

I.T & Comp Lab

SFIMAR is equipped with state-of-the-art computing facilities to complement classroom pedagogy. All the hostel rooms, classrooms, departments & offices are equipped with internet facility. Lectures are typically augmented by multimedia. SFIMAR's Computer Centre hosts latest configuration machines, licensed software applications, language labs, IT Lab & High Speed Internet Facilities. The faculty and staff of computer center are involved in spreading computer literacy by delivering lectures and organizing Continuing Education Programs. Some of the consulting/ extension activities are Software Trainings, Online/ Offline Tests/ Examinations.
**Hostel**

SFIMAR Hostel is a Home Away From Home. The well-furnished hostel building is equipped with all the modern amenities for the out-station students. It helps them feel at home and concentrate on their studies with 24X7 high-speed wireless LAN connections (Wi-Fi facility). Institute has also provided lockers for all the students to keep their Valuables & Baggage.

**Cafeteria**

A cafeteria serving a broad selection of items and maintaining a high level of hygiene is functioning inside the campus for providing quality-catering facilities for the students and staff at moderate rates. Our cafeteria specializes in Indian & Chinese cuisines. It also provides Mess facilities to hostel students. The cafeteria is operational till 10 pm for hostel students.
Infrastructure

Career Management Centre (CMC)

The Career Management Centre (CMC) is the liaison between our highly diverse talent pool of students, alumni and employers who benefit from their expertise. CMC helps recruiting companies for their promotion on the campus and handle the entire placement process. It assists companies by providing services such as In-campus Corporate Presentations, Corporate Onboarding, Internship, Live Projects, Online Tests, In-campus selection Process, Alumni / Corporate Networking.

Classroom

The classrooms are air-conditioned and very spacious and well equipped with projector, white board, audio visual sound system for teaching and learning enhancement. The Classrooms are also well ventilated and enough space for class activities

Gymnasium

A well-equipped Gymnasium is available in the campus with latest modern equipment. Students are provided enough opportunities to build on their physical fitness and embark on the healthier path.
Research Centre

SFIMAR is a recognized Ph.D. Centre (Research Centre) of University of Mumbai. Students those who are interested in pursuing Ph.D. in Management studies can register for this programme. The Programme gives an opportunity to pursue research in the following domains: 1. Marketing 2. Finance 3. Human Resource and 4. General Management.

Research Lab

The research lab 109 is in 1st floor were 42 computers have been installed with the software such as SPSS, AMOS, PSPP and R programming were the students along with faculty can conduct their research work in their respective fields.

Open Ground
Institute Differentiators

Project Based Learning

Projects are designed to ignite the intellectual and innovative abilities of students. It gives students the opportunity to synthesize and apply the knowledge and analytical skills learned in the different disciplines. While undertaking the project, the student must take the help of the Faculty to define its relevance, rationale, aim and objective, a method to be followed and learning outcomes to be achieved. Evaluation of the project will be based on the achievement of the above-mentioned parameters. The project can be dynamic or static (either field based-connected to industry/corporate/institutions or research-based).

Group Discussion

Group Discussion*, popularly labeled as GD, is a methodology used by an organization (company, institute, business school, etc.) to gauge whether the candidate has certain personality traits. GDs form an important part of the short-listing process for recruitment or admission in a company or institution. At SFIMAR, GD sessions are a regular affair which are on weekly basis integrated in the Time schedule. Each student is evaluated on a standardized parameters and the scores are put up on a monthly basis. Top three performers are awarded with certificate of appreciation during the common function such as Annual Day/Induction day etc.

Viva

During the course of the semester, subject faculty conducts Course Viva to assess the student takeaways from the subject, the objective of conducting a viva is to evaluate the student's conceptual knowledge related to the subject being taught by the faculty member. It has a weightage of 5 marks in the internal assessment.
Institute Social Responsibility (ISR)

SFIMAR carries out its Institute Social Responsibility (ISR) activities through the social club “ABHIMAAN” and through its Life-long Learning and Extension Projects under the Department of Lifelong Learning and Extension (DLLE), Mumbai University. The Institute is guided by the spirit of St. Francis of Assisi who is the Patron Saint of Ecology for his love for the nature and environment. The Institute also carries out the ethos ‘Service through Enterprise’ of its Founders- Society of the Congregation of Franciscan Brothers which has a strong societal-responsibility dimension in what it does. The VISION and MISSION statements of the Institute, apart from developing students into global business leaders and entrepreneurs, imbibe in its students, faculty and staff a deep sense of responsibility towards the society and the environment.

Consultancy

The basic premise and focus of SFIMAR is that consulting experience helps academics become better researchers and teachers. Consultancy activity brings about mutual sharing of knowledge resulting in awareness of current issues in Industry & Business management. Faculty applies latest management knowledge/techniques to render innovative solutions for real life business problems. Improved practical awareness enhances teaching & research capabilities, raising institution standards. The institute allows the full time faculty to take up consultancy services for a period of 30 days per academic year as per their expertise in the field to help them gain insight into the functioning of the company and also generate revenue for the institute. SFIMAR faculty members namely Dr. Mohan Mathew, Dr. G Ramesh and Col. Venkatraman have completed consultancy projects on Competency Assessment with Bharat Electronics Limited (BEL), National Thermal Power Corporation (NTPC) Limited and Oil and Natural Gas Corporation (ONGC) Limited through the group Life Architects.
Institute Social Responsibility (ISR)

SFIMAR carries out its Institute Social Responsibility (ISR) activities through the social club "ABHIMAAN" and through its Life-long Learning and Extension Projects under the Department of Lifelong Learning and Extension (DLLE), Mumbai University. The Institute is guided by the spirit of St. Francis of Assisi who is the Patron Saint of Ecology for his love for the nature and environment. The Institute also carries out the ethos 'Service through Enterprise' of its Founders- Society of the Congregation of Franciscan Brothers which has a strong societal-responsibility dimension in what it does. The VISION and MISSION statements of the Institute, apart from developing students into global business leaders and entrepreneurs, imbibes in its students, faculty and staff a deep sense of responsibility towards the society and the environment.

Consultancy

The basic premise and focus of SFIMAR is that consulting experience helps academics become better researchers and teachers. Consultancy activity brings about mutual sharing of knowledge resulting in awareness of current issues in Industry & Business management. Faculty applies latest management knowledge/techniques to render innovative solutions for real life business problems. Improved practical awareness enhances teaching & research capabilities, raising institution standards. The institute allows the full time faculty to take up consultancy services for a period of 30 days per academic year as per their expertise in the field to help them gain insight into the functioning of the company and also generate revenue for the institute. SFIMAR faculty members namely Dr. Mohan Mathew, Dr. G Ramesh and Col. Venkatraman have completed consultancy projects on Competency Assessment with Bharat Electronics Limited (BEL), National Thermal Power Corporation (NTPC) Limited and Oil and Natural Gas Corporation (ONGC) Limited through the group Life Architects.
Director's Message

St. Francis Institute of Management and Research (SFIMAR), extends a warm welcome to all the aspirants of management studies. I am delighted to say that SFIMAR is one of the premier institutes for management studies. The Institute endeavours to provide quality education on par with the requirements of today's competitive and rapid developing industry. We aim to impart skills and knowledge to inculcate business ethics and Indian values to channelize energy and talents to create dynamic managers.

The institute provides an environment conducive for harnessing the potential of faculty members and students through systematic and effective learning. The initiatives taken to make SFIMAR one of the most sought after institutes of management education are: regular revision of curriculum, highly qualified and experienced faculty members, employing innovative methods of teaching, and state of art facilities. Also, ample opportunities are provided for learning outside the classroom through experiential learning, projects, extra-curricular activities and corporate interaction programmes to foster a much deeper intellectual exploration to meet the requirements of trade, industry, and society as well.

The Institute has established academic collaborations, concerted research, student exchange and global internship program with various foreign universities of repute like Ottawa University, U.S.A, Harrisburg University, U.S.A and Binary University, Malaysia. The Institute has a committed Career Management Centre (CMC) through which all the students are trained for campus interviews, and intensive programs on technical and soft skills which help them to get aspired profiles. Leading companies from multitude sectors participate in final placements offering competitive packages. Further, many students with their exceptional performance during internships were awarded Preplacement Offers (PPOs) by highly coveted companies.

I assure that journey in SFIMAR for the professional course in management would be adding different dimension to students life and provide distinctive edge over the other management graduates.

Dr. D. Henry
Director, SFIMAR
Dear Participants.

Greetings.

Welcome to St Francis Institute of Management and Research (SFIMAR) especially to the flagship programme Master of Management Studies (MMS).

It is indeed pride for all of us to say that SFIMAR is one of the most sought institute for acquiring managerial skills and education. The Master of Management Studies (MMS) programme is built on an ecosystem which encapsulates multiple activities covering both academic and extra & co curricular activities such as Teaching-Learning process, Industry Institute Interface, weekly Guest Lectures, and viva to enhance conceptual domain. Apart from this, regular Group Discussions, Mentoring sessions and other activities involving clubs, forums, event organizing, event participation, etc..

MMS programme has two objectives, first to enable the students to achieve desired employability status and second to build in them the entrepreneurial spirit. However, the ultimate goal is to bring in realistic transformation in the student and to develop them into socially responsible citizen.

The Intellectual capital comprises of well qualified, Industry experienced and students friendly faculty members and the pedagogies adopted by them are prominent and at par with the best in the industry. The outcome is intended to deliver the finest to the students and to derive the best out of them. Project based learning pedagogy is one such prominent method adopted by faculty members which not only fosters experiential and self-learning through practical application but also ensures internalization of all the learnings.

The MMS programme is currently in its 19th year. Over the years, the programme has evolved significantly and carved a mark in the mindset of the students community wherein it does not only prepares the students to receive a University Degree certificate but also introduces them to the world of skill Development. Various skill development certification program such as Youth Leadership and People Skill (YLPS) in association with Tata Institute of Social Sciences(TISS), Securities Management skill in association with National Institute of Securities Management (NISM), Digital Marketing skill in association with Skillwise Solutions, to name a few. These add-on skill programs, makes the students stand apart from other competing students in the market. Many of them go on to the next level of either starting up their new business venture or shifting base abroad for higher studies/PR etc.

We, at SFIMAR, assure you that your journey, although studded with rigor, is certainly going to be more than worth the way it is perceived.

Come, Join us in getting the wings of talent and skill to take you to greater heights as sky is the limit for the deserving.

Prof Dr. G Ramesh
About the MMS Programme

The MMS is a comprehensive Post-Graduate Degree Programme that aims to develop students into innovative thinkers and successful managers. It sharpen their skills to meet the requirements of the Industry.

The course structure provides a perfect combination of conceptual framework and practical insights to tackle business challenges. The MMS Programme is conducted on a semester basis with four semesters spread over two academic years. In the second year, the students have the choice of specialization five areas, namely, Finance, Marketing, HR, Operations and IT.

Pedagogy

The process of teaching and learning comprises of interactive classroom lectures, discussions, case studies, projects, assignments, presentations, guest lectures, role plays, treasure hunts, field visits and field projects. Each student must spend maximum time on self-study and come thoroughly prepared for classes wherein the faculty members act as guides and facilitators. The focus in the teaching and learning process is teamwork.

Attendance

As per the University of Mumbai norms, a minimum of 75% attendance is mandatory for all classes, guest lectures and seminars and events. Attendance is an integral part of evaluation criteria for each subject/programme.

Evaluation

The Institute focuses on continuous evaluation process. It follows the University prescribed Choice Based Semester Grading System (CBSGS) which mandates that every student is required to complete 10 hours of learning in order to gain 01 credit point. Each subject has 4 credit points and the total credits attainable by a student in a span of two years are 120 credit points. The parameters for evaluation are attendance, class participation, live projects, case study analysis and discussion, online and offline class tests, assignments, projects, presentation and end-term examinations. The students are required to separately pass in internal and end-term examinations. The Institute also applies scaling down process in order to ensure that the difference in the percentage of marks scored in the internal assessment and the term-end examination does not exceed more than 20%.

Weekly Guest Lecture

In order to supplement the day-to-day learning, guest sessions by Industry experts are organized on specific subjects of the semester on Saturdays. The onus of organizing the guest lecture rests on the subject faculty member who identifies the resource person and the topic of discussion.

Subject-wise Viva

With a view to sharpen the understanding of the subject knowledge and strengthening the concepts, every subject faculty member conducts a viva twice in a semester. The performance of viva is evaluated and integrated into the internal assessment of the subject.
Programme Educational Objectives (P E O)

1. To impart knowledge of basic and advanced concepts of Business Management and application of their tools and techniques for local and global business practices.
2. To equip the students with techno-managerial skills and entrepreneurial skills to progress as business leaders and entrepreneurs.
3. To instill students on socially acceptable values and business ethics for developing responsible citizens.

Programme Outcomes (P O s) of MMS supporting Programme Educational Objectives

<table>
<thead>
<tr>
<th>S. No.</th>
<th>Programme Outcomes (POs) of MMS</th>
</tr>
</thead>
<tbody>
<tr>
<td>PO1</td>
<td>Apply knowledge of management theories and practices to solve business problems.</td>
</tr>
<tr>
<td>PO2</td>
<td>Foster Analytical and critical thinking abilities for data-based decision making.</td>
</tr>
<tr>
<td>PO3</td>
<td>Ability to develop Value based Leadership ability.</td>
</tr>
<tr>
<td>PO4</td>
<td>Ability to understand, analyze and communicate global, economic, legal and ethical aspects of business.</td>
</tr>
<tr>
<td>PO5</td>
<td>Ability to lead themselves and others in the achievement of organizational goals, contributing effectively to a team environment.</td>
</tr>
<tr>
<td>PO6</td>
<td>Demonstrate proficiency in the use of modern technology for business applications, research and communication process.</td>
</tr>
<tr>
<td>PO7</td>
<td>Develop competencies and experiential learning to function effectively and as entrepreneurs.</td>
</tr>
</tbody>
</table>
Ottawa University is ACBSP (Accreditation Council for Business Schools & Programs) accredited Not for Profit University located at Kansas City, USA. St Francis Institute of Management and Research (SFIMAR) has already signed an MOU (Memorandum Of Understanding) with Ottawa University to facilitate various programs and activities. One of the program is a 4 weeks Study Abroad program on Business/ Servant Leadership which will be conducted at Ottawa University.

Ms. Gayatri Naik and Mr. Sean Rodrigues of MMS proceeded to Ottawa University, Kansas City, USA to participate in the 4-week Management program on Servant/Business Leadership. The program was organized from 04 May 2019 to 30 May 2019. A completion certificate was issued to both the students by the Ottawa University.

Ottawa University proudly presents this
CERTIFICATE OF COMPLETION to
Gayatri Naik
for the Summer 2019
Ottawa University - Study Abroad Program
on the 20th day of May of the year 2019.

Servant/ Business leadership program held at Ottawa University, Kansas City, USA.
Internet of Things (IoT)

“INTERNET OF THINGS (IoT)” is organized for MMS Students in Semester III. IoT is a new revolution of the Internet. A world where the real, digital and the virtual are converging to create smart environments that make energy, transport, cities and many other areas more intelligent. The workshop focuses on developing various IoT applications using Arduino and Raspberry Pi circuits. Some of the application developed by the students are Electronic Voting Machine, Water Irrigation System, Soil sensor System, Fire Alarm Systems, Traffic LED Systems etc.

Data Analytics and R Programming

SFIMAR imparts in-depth training in the concepts and techniques of data analytics which helps in building a foundation in the area of business intelligence. Special focus is given on predictive analytics like regression, clustering, and smoothing techniques.

R Programming Workshop is conducted for MMS students in Semester III. The workshop covers the whole data life cycle ranging from Data Acquisition and Data Storage using R Studio. It also helps students in applying data modelling through R programming using various algorithms.

Data Visualization

Data Visualization Workshop for MMS Students is conducted regularly during Semester III. The workshop focuses on providing hands-on experience on tools like Tableau, Orange and MS-Excel widely used for Data Visualization.

Foundation of Equity and stock trading in association with ICICIdirect.com and NISM


Youth Leadership Programme (YLPS) in association with TISS

The 45 hours certification program is organized by SFIMAR in association with TISS. It helps students gain sustainable and relevant skills to make them employable. The programme enhances students’ personality through many interactive sessions on values, ethics, business etiquette, counselling and leadership.

Financial Modelling in association with ForeVision

It is a case study based and hands-on experience course for Finance specialization students in Semester III. The various modules consist of introduction to Financial modelling and equity research, financial statement analysis, financial projections, valuation techniques and modelling dashboard. The course uses smart sheets for quick learning and the trainers are certified industry experts.

Financial Statement Analysis

The course comprehends the tools used in financial statement analysis to analyse the performance of the company. It develops proficiency in freshers to get hands-on experience before joining the industry.

Project Management

The course validates student’s competence to perform in the role of a project manager, leading and directing projects and teams. It encompasses all aspect of managing a project with live case-study.

Human Resource Management System & Process Automation

The course teaches an HR software that combines systems and processes that connect human resource management and information technology. Its usage helps the students to understand the role of HR in the industry.
Certification Course & Workshop

Advanced MS–Excel
With increasing use of technology in work life, students need to possess skills of operating various application software. One of the most widely used tool is MS Office. Advanced Excel training is provided to MMS students to help them work efficiently at their workplace.

HR Analytics
The program provides an elaborate structure on the implementation of data-driven HR practices throughout an organization and also provides the most important link between HR and ‘the business’. By analyzing the impact of people-related decisions, this program guides the business leaders which levers they need to pull in order to boost business performance – a unique skill that will benefit both the organization and the career of an HR professional.

Digital Marketing
Digital marketing certificate course is conducted for Marketing specialization students. The topics covered are Search Engine Marketing, E-commerce marketing, social media planning and Google Analytics.

“"The best way to predict your future is to create it." - Abraham Lincoln

Congratulations!!!

Hall of Fame (Academic Toppers) MMS Batch 2017-19

1st
Brendon Dsouza
CGPA 9.53

2nd
Clifton Dmello
CGPA 9.43

3rd
Darshini Mehta
CGPA 9.37
MMS Admissions

No of Seats sanctioned for 2018-20: 120

Distribution of 120 seats:

1. Admission through CAP:
   a) General Quota: (29%) 35
   b) Religious Minority - Christian: (51%) 61

2. Admission by Institute
   a) Institutional Quota: (20%) 24

Eligibility Criteria

1) The candidate possesses minimum 50% marks in aggregate or equivalent CGPA (45% in case of candidates of backward class categories and persons with disability belonging to Maharashtra state only) in any Bachelor’s degree awarded by a recognized University.

2) Candidate should have appeared for MAH- MBA/MMS-CET 2020 or CAT/CMAT 2020.
   Note: Please refer to DTE Information Brochure 2020-21 for details on Admission process. (www.mahacet.org)

3) For Institutional quota, registration online and verification offline have to be done at the facilitation centre.

MMS Admission Process (General & Religious Minority - Christian Quota)

<table>
<thead>
<tr>
<th>Step 1</th>
<th>(Registration Online &amp; Verification Offline): Announcement of dates for Registration of CAP Rounds &amp; Document Verification at Facilitation Centres</th>
</tr>
</thead>
<tbody>
<tr>
<td>Step 2</td>
<td>Display of Provisional Merit List on DTE website</td>
</tr>
<tr>
<td>Step 3</td>
<td>Display of Final Merit List on DTE website and available Category-wise Seats (Seat Matrix) for CAP Round I, II and III</td>
</tr>
<tr>
<td>Step 4</td>
<td>Submission and confirmation of online option form for CAP (Round I, II and III)</td>
</tr>
<tr>
<td>Step 5</td>
<td>Allotment of Seats for CAP I, II and III</td>
</tr>
<tr>
<td>Step 6</td>
<td>CAP round IV - (Counselling Round) - Online Seat allotment as per seat available and Merit</td>
</tr>
<tr>
<td>Step 7</td>
<td>Reporting and confirming admission at the Institute</td>
</tr>
</tbody>
</table>

"Intelligence plus Character – that is the goal of true education." – Martin Luther King Jr.
List of Documents to be Submitted - MMS Admissions

Students have to submit the following documents along with the MMS Application Form for applying to Institutional Quota seats:

a) Graduation Mark sheet
b) Entrance Test Score Card

Original Documents to be submitted on securing MMS Admission alongwith 2 photo copies each, duly attested

1. Students who have secured admission through the Centralized Admission Process (CAP) rounds should submit Directorate of Technical Education (DTE) Allotment letter and Facilitation Center (FC) letter.

2. Entrance Test Score Card.

3. Baptism Certificate/ Affidavit/PROFORMA-O (For Minority Candidates)

4. Domicile Certificate (Compulsory for all students)

5. Statement of Marks of Std. X Examination. (S.S.C)

6. Statement of Marks of Std. XII Examination. (H.S.C)

7. Statement of Marks for the Bachelor’s Degree Examination (i.e. The Qualifying Degree Examination).

8. a) Convocation Degree Certificate. b) Passing Certificate (If graduated in current year).

9. College Leaving/Transference Certificate from the college last attended by the student to be submitted within 15 days.

10. Gap Certificate (Affidavit on Rs. 50/- stamp paper duly notarized), if graduated prior to the current year.

11. Aadhar Card Copy (mandatory)

12. Certificate of Work Experience/Achievement/Award etc (2 copies only)

13. Physical Fitness Certificate from a Registered Medical Practitioner (original copy only)

14. Latest Colour Photograph: 5 Nos (3.5cm x 2.5cm)

15. Students passing qualifying examination from other than Mumbai University will also have to submit the following within 15 days (with 4 attested copies)
   a) Eligibility Certificate from University of Mumbai
   b) Migration Certificate.
   c) Validity/Verification Report from their University.

16. Students belonging to the Reserved Category will have to submit the following (with 4 attested copies)
   a) Caste Certificate
   b) Caste Validity
   c) Non Creamy Layer Certificate (In case of NT2/NT3/OBC)-Certificate should be valid up to 31st March 2021.

17. Affidavits by parents/students on anti-ragging.

MMS Programme Fees

Fee Structure for MMS I, 2018-19

<table>
<thead>
<tr>
<th>Particulars</th>
<th>Fees (Rs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuition Fees</td>
<td>2,05,000.00</td>
</tr>
<tr>
<td>Exam Fees (College)</td>
<td>7,200.00</td>
</tr>
<tr>
<td>University Dues</td>
<td>2,615.00</td>
</tr>
<tr>
<td>University Regn. Fees</td>
<td>1,025.00</td>
</tr>
<tr>
<td>Refundable Caution Deposit</td>
<td>12,000.00</td>
</tr>
<tr>
<td><strong>TOTAL FEES</strong></td>
<td><strong>2,27,840.00</strong></td>
</tr>
</tbody>
</table>

Note:

a) Fees are payable by DD/ Pay order drawn in favor of “St. Francis Institute of Management & Research” *Online Payment (details provided below).

b) Students opting for IT as specialization will have to pay additional IT Fees of Rs. 8000/- along with the prescribed fees before the start of the next academic year.

c) It is compulsory for all students to possess a laptop (Laptop is not provided by the Institute)

d) Life membership of Alumni Association is Rs. 11,000 and the students shall make this contribution by DD/ Pay order in favor “SFIMAR Alumni Association” at the time of Admission.

e) Cancellation of admission: The refund of fees before cut-off date of admission shall be made within 2 days i.e. total fee minus processing charges of Rs. 1000/- or refund rule shall be as per the guidelines of the appropriate authorities or the State Govt. as the case may be. If the admission is cancelled after the cut off date of admission declare by the Competent Authority, there shall be no refund except the refundable deposit.

*Online Payment Bank Details:

NAME OF BANK : CSB BANK
BRANCH : BORIVLI (W)
A/C NO. : 033100479172190001
IFSC CODE : CSBK0000331
NAME OF A/C : ST. FRANCIS INSTITUTE OF MANAGEMENT AND RESEARCH
Eligibility Guidelines for Students from other than Mumbai University

At the time of seeking admission to the MMS programme, a candidate is advised to ensure that he/she is eligible for admission to the programme as per the Eligibility Rules of Mumbai University. The candidate should produce his/her Migration Certificate and verification report from the University from which he/she graduated (which should be UGC approved University). The candidate can then apply online to Mumbai University for his/her Eligibility Certificate.

Group Insurance:

Our students are covered under the Group Insurance Scheme known as “Yuva Raksha” with The National Insurance Co. Ltd. This is a one year cover (renewed every year) for a sum assured maximum upto Rs.1,00,000/-. Premium for this Group Insurance Scheme is paid by the Institute. The benefit covers contingencies such as death in case of accident, permanent disability, hospitalization arising out of accidents.

Winner of Student Research Seminar - Anveshi
Student receiving the certificate from Rev. Bro. Alphonse Nesamony, Chairman, SFIMAR

Graduation Day
Student receiving Convocation Degree from Dr. Ravindra Kulkarni, Pro Vice Chancellor, University of Mumbai.
1. Learner(s), who do not obtain minimum 50% marks in subject(s)/paper(s)/course(s) either in the internal assessment or in the external examination or both, shall be declared as “Fail” as per the standard of passing of examination. For a course of 100 marks, the learners shall obtain minimum of 50% marks i.e. 20 out of 40 in the Internal Assessment and 30 out of 60 in the Semester End examination separately. For a course of 50 marks, the learners shall obtain minimum of 50% marks i.e. 10 out of 20 in the Internal Assessment and 15 out of 30 in the Semester End examination separately.

2. A learner failing in two or less than two subjects/papers/courses in Semester I examination shall be allowed to keep terms into Semester II of the MMS programme. He/She will however be required to pass in those respective subjects/papers/courses (two or less) in the supplementary examinations, to be held by the Institute.

3. A learner who has failed in more than two subjects/papers/courses in Semester I, shall not be permitted to proceed to Semester II of the course. He/She will, however be eligible to re-appear in the subjects in which he/she has failed, in the supplementary examination of Semester I to be conducted by the Institute. Such supplementary examination of Semester I can be held as per the Institute’s schedule before April of the academic year.

4. A learner who has failed in any of the semester examination but has obtained Grade E (50% Marks) in some subject(s)/paper(s)/course(s) shall at his option be granted exemption from appearing in those subject(s) / paper(s) / course(s) in the subsequent examinations to be conducted by the Institute.

5. A learner who has passed in both the semester examinations conducted by the Institute i.e.: Semester I and Semester II examinations shall be eligible for admission into Semester III of the MMS programme.

6. A learner failing in not more than two subjects/papers/courses in the Semester III examination shall be allowed to keep terms in Semester IV of the MMS programme.

7. A learner, who has failed in more than two subjects/papers/courses in Semester III shall not be permitted to proceed to Semester IV of his/her second year MMS programme. He/She will, however, be eligible to re-appear in the subjects in which he/she has failed in the third semester by re-registering himself/herself in the supplementary examination to be conducted by the institute/university or both.

8. A learner who has passed in all of the semester examinations of MMS i.e. Semester I, Semester II, Semester III, Semester IV examinations shall not be allowed to re-register himself/herself for improvement of his/her semester examination results.

9. A learner who has not appeared in the internal examinations conducted by the Institute due to hospitalization shall as a special case be permitted to appear in those subject(s) /course(s) / paper(s) in the supplementary examination conducted by the Institute after he/she furnishes a valid medical certificate certified by the rank of a civil surgeon or superintendent of Government hospital to the satisfaction of the Principal/Director of the Institute.

10. To facilitate the convenience of students, who are employed on completion of their Semester IV, but have failed in their Semester III and/or Semester IV University examinations, the University shall hold such examinations twice a year in the subjects/papers/courses that are assessed by the university. i.e. Semester III university examination shall be held in May along with Semester IV examination and Semester IV university examination shall be held in November/December along with Semester III examination.
11. A successful learner who has passed in all the courses of each Semesters i.e Semester I, Semester II, Semester III and Semester IV shall be awarded grades as shown in the table below:

<table>
<thead>
<tr>
<th>Percentage of Marks Obtained</th>
<th>Letter Grade</th>
<th>Grade Point</th>
<th>Performance</th>
<th>SGPA/ CGPA Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>80 and above</td>
<td>O</td>
<td>10</td>
<td>Outstanding</td>
<td>9.51-10</td>
</tr>
<tr>
<td>75-79.99</td>
<td>A+</td>
<td>9</td>
<td>Excellent</td>
<td>8.51-9.50</td>
</tr>
<tr>
<td>70-74.99</td>
<td>A</td>
<td>8</td>
<td>Very Good</td>
<td>7.51-8.50</td>
</tr>
<tr>
<td>65-69.99</td>
<td>B+</td>
<td>7</td>
<td>Good</td>
<td>6.51-7.50</td>
</tr>
<tr>
<td>60-64.99</td>
<td>B</td>
<td>6</td>
<td>Fair</td>
<td>5.51-6.50</td>
</tr>
<tr>
<td>55-59.99</td>
<td>C</td>
<td>5</td>
<td>Average</td>
<td>4.51-5.50</td>
</tr>
<tr>
<td>50-54.99</td>
<td>P</td>
<td>4</td>
<td>Pass</td>
<td>4.00-4.50</td>
</tr>
<tr>
<td>Below 50</td>
<td>F</td>
<td>0</td>
<td>Fail</td>
<td>&lt; 4</td>
</tr>
<tr>
<td>Absent</td>
<td>AB</td>
<td>0</td>
<td>Fail</td>
<td></td>
</tr>
</tbody>
</table>

*Student Mentoring by Faculty Member*
# MMS Curriculum

## Semester I

<table>
<thead>
<tr>
<th>Core Subject</th>
<th>Electives</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Perspective Management</td>
<td>• Effective and Management Communication</td>
</tr>
<tr>
<td>• Financial Accounting</td>
<td>• Business Ethics</td>
</tr>
<tr>
<td>• Operations Management</td>
<td>• E-commerce</td>
</tr>
<tr>
<td>• Managerial Economics</td>
<td>• Organizational Behaviour</td>
</tr>
<tr>
<td>• Business Statistics</td>
<td>• Introduction to Creativity and Innovation Management</td>
</tr>
<tr>
<td>• Elective 1</td>
<td>• Foreign language (Other than English)</td>
</tr>
<tr>
<td>• Elective 2</td>
<td>• Negotiation and Selling Skills</td>
</tr>
<tr>
<td>• Elective 3</td>
<td>• IT Skills for Management and Technology Platform</td>
</tr>
<tr>
<td></td>
<td>• Information Technology for Management</td>
</tr>
<tr>
<td></td>
<td>• Personal Grooming/Personal Effectiveness</td>
</tr>
</tbody>
</table>

## Semester II

<table>
<thead>
<tr>
<th>Core Subject</th>
<th>Electives</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Marketing Management</td>
<td>• Legal &amp; Tax Aspects of Business</td>
</tr>
<tr>
<td>• Financial Management</td>
<td>• Cost &amp; Management Accounting</td>
</tr>
<tr>
<td>• Operations Research</td>
<td>• Business Environment</td>
</tr>
<tr>
<td>• Human Resource Management</td>
<td>• Ethos in Indian Management</td>
</tr>
<tr>
<td>• Business Research Methods</td>
<td>• Corporate Social Responsibility</td>
</tr>
<tr>
<td>• Elective 1</td>
<td>• Analysis of Financial Statement</td>
</tr>
<tr>
<td>• Elective 2</td>
<td>• Entrepreneurship Management</td>
</tr>
<tr>
<td>• Elective 3</td>
<td>• Management Information Systems</td>
</tr>
<tr>
<td></td>
<td>• Developing Teams &amp; Effective Leadership</td>
</tr>
<tr>
<td></td>
<td>• Intellectual Capital and Patenting</td>
</tr>
</tbody>
</table>

**Note:** Those who wish to opt for particular specialization will be assisted by the subject specialization faculty member, CMC staff and Programme Head to make right choice of the career-oriented stream. An aptitude test will also be conducted to help the students to choose the optional specialization.

"I hear, and I forget. I see, and I remember. I do, and I understand." – Chinese Proverb
## MMS Curriculum

### MMS-Semester III

#### Core Subjects

- International Business
- Strategic Management (UA)
- Summer Internship

#### Specializations

<table>
<thead>
<tr>
<th>Finance</th>
<th>Marketing</th>
<th>Human Resource</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Security Analysis &amp; Portfolio Management</td>
<td>• Product &amp; Brand Management</td>
<td>• Training &amp; Development</td>
</tr>
<tr>
<td>• Financial Markets and Institutions</td>
<td>• Sales Management</td>
<td>• Competency based HRM &amp; Perf. Mgt</td>
</tr>
<tr>
<td>• Corporate Valuation and Mergers &amp; Acquisition</td>
<td>• Consumer Behaviour</td>
<td>• Compensation and Benefits</td>
</tr>
<tr>
<td>• Financial Regulations</td>
<td>• Marketing Strategy</td>
<td>• Labour laws and implications on industrial Relations</td>
</tr>
<tr>
<td>• Derivatives and Risk Management</td>
<td>• Services Marketing</td>
<td>• HR Planning and Application of Technology in HR</td>
</tr>
<tr>
<td>• Finance Elective I</td>
<td>• Marketing Elective – I</td>
<td>• HR Elective-I</td>
</tr>
</tbody>
</table>

#### Electives

<table>
<thead>
<tr>
<th>Finance</th>
<th>Marketing</th>
<th>Human Resource</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Banking &amp; Financial Services Institutions</td>
<td>• Retail Management</td>
<td>• Personal Growth Laboratory</td>
</tr>
<tr>
<td>• Investment Banking</td>
<td>• Rural Marketing</td>
<td>• Global Human Resource Management</td>
</tr>
<tr>
<td>• Wealth Management</td>
<td>• Marketing Analytics</td>
<td>• Employee Branding and Employer Value Proposition</td>
</tr>
<tr>
<td>• Infrastructure &amp; Project Finance</td>
<td>• Digital Marketing</td>
<td>• Human Resource Analytics</td>
</tr>
<tr>
<td>• Strategic Cost Management</td>
<td>• Customer Relationship Management</td>
<td>• Organization Structure Theory &amp; Design</td>
</tr>
<tr>
<td>• Commodities Markets</td>
<td>• Marketing Research &amp; Analysis</td>
<td>• HR Audit</td>
</tr>
<tr>
<td>• Mutual Fund</td>
<td>• Event Management</td>
<td>• Employee Relations, Labour Laws and Alternate Dispute Resolution</td>
</tr>
<tr>
<td>• Financial Modelling</td>
<td>• Health Care Marketing</td>
<td></td>
</tr>
<tr>
<td>• International Finance</td>
<td>• Distribution &amp; SCM</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Tourism Marketing</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Marketing of Banking &amp; Financial Services</td>
<td></td>
</tr>
</tbody>
</table>

"The task of the Modern Educator is not to cut down jungles, but to irrigate deserts". - C S Lewis
MMS Curriculum

MMS-Semester III

<table>
<thead>
<tr>
<th>Core Subjects</th>
</tr>
</thead>
<tbody>
<tr>
<td>• International Business</td>
</tr>
<tr>
<td>• Strategic Management (UA)</td>
</tr>
<tr>
<td>• Summer Internship</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Specializations</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Information Technology</strong></td>
</tr>
<tr>
<td>• Software Engineering</td>
</tr>
<tr>
<td>• Database Management System &amp; Data</td>
</tr>
<tr>
<td>Warehousing</td>
</tr>
<tr>
<td>• Enterprise Management System</td>
</tr>
<tr>
<td>• Big Data and Business Analytics</td>
</tr>
<tr>
<td>• Knowledge Management</td>
</tr>
<tr>
<td>• Information Technology Elective – I</td>
</tr>
<tr>
<td><strong>Operations</strong></td>
</tr>
<tr>
<td>• Supply Chain Management</td>
</tr>
<tr>
<td>• Material Management</td>
</tr>
<tr>
<td>• Operations Analytics</td>
</tr>
<tr>
<td>• Manufacturing Resource Planning &amp;</td>
</tr>
<tr>
<td>Control Service</td>
</tr>
<tr>
<td>• Service Operations Management</td>
</tr>
<tr>
<td>• Operations Elective – I</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Electives</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Cloud Computing &amp; Virtualization</td>
</tr>
<tr>
<td>• Information System Security and Audit</td>
</tr>
<tr>
<td>• Data Mining and Business Intelligence</td>
</tr>
<tr>
<td>• IT Consulting</td>
</tr>
<tr>
<td>• Digital Business</td>
</tr>
<tr>
<td>• Software Project management</td>
</tr>
<tr>
<td>• Governance of Enterprise IT &amp; Compliance</td>
</tr>
<tr>
<td>• Cyber Laws &amp; Managing Enterprise IT Risk</td>
</tr>
<tr>
<td>• World Class Manufacturing</td>
</tr>
<tr>
<td>• Business Process Re-engineering and</td>
</tr>
<tr>
<td>Benchmarking</td>
</tr>
<tr>
<td>• Technology Management &amp; Manufacturing</td>
</tr>
<tr>
<td>Strategy</td>
</tr>
<tr>
<td>• Strategic Operations Management</td>
</tr>
<tr>
<td>• Industrial Engineering Applications &amp;</td>
</tr>
<tr>
<td>Management</td>
</tr>
<tr>
<td>• Total Quality Management</td>
</tr>
<tr>
<td>• International Logistics</td>
</tr>
<tr>
<td>• Quantitative Models in Operations</td>
</tr>
<tr>
<td>• Productivity Management</td>
</tr>
</tbody>
</table>

"Anyone who stops learning is old, whether at twenty or eighty. Anyone who keeps learning, stays young." – Henry Ford
MMS Curriculum

MMS–Semester IV

### Core Subjects

- Project Management (UA)
- Winter Project Functional Specialization
- Winter Project General Management
- Winter Project Social Relevance
- Elective I

### Specialization - Electives

<table>
<thead>
<tr>
<th>Finance</th>
<th>Marketing</th>
<th>Human Resource</th>
<th>IT</th>
<th>Operations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Commercial Banking</td>
<td>Integrated Marketing Communication</td>
<td>Organisation Development &amp; Change Management</td>
<td>Strategic Information Technology Management</td>
<td>Operations Applications &amp; Cases</td>
</tr>
<tr>
<td></td>
<td>Trends in Marketing</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

All subjects other than marked UA - University Assessment will be internally assessed. There will be 27 sessions of 90 minutes each. Each subject will have 2 sessions per week. Continuous Internal Assessment will be of 40 marks and semester end internal examination will be of 60 marks for a subject of 100 marks. Duration of the theory paper will be 3 hours for a subject of 100 marks. No. of credits per 100 marks evaluation is 4.
Master of Management Studies (MMS) - Admission Brochure 2020 - 2022

**Academic Calendar Aug 2020 - Apr 2021**

**MMS Programme Semester I & II**

**Semester I MMS I (From 01 Aug 2020 to 21 Dec 2020)**

<table>
<thead>
<tr>
<th>Sr. No</th>
<th>Details</th>
<th>Start Date</th>
<th>Finish Date</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Orientation sessions</td>
<td>2nd/ 3rd week of Jul 2020</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2.</td>
<td>Induction of MMS I Batch 2020-2022</td>
<td>1st /2nd week of Aug 2020</td>
<td></td>
<td>As per DTE announcement</td>
</tr>
<tr>
<td>3.</td>
<td>Commencement of Classes</td>
<td>Next day of Induction</td>
<td>05 Dec 2020</td>
<td></td>
</tr>
<tr>
<td>5.</td>
<td>Local Industry Visit</td>
<td>2nd week of Nov 2020</td>
<td></td>
<td>1-2 days</td>
</tr>
<tr>
<td>6.</td>
<td>Semester End Term Exam</td>
<td>14 Dec 2020</td>
<td>22 Dec 2020</td>
<td></td>
</tr>
</tbody>
</table>

**Semester II MMS –I (From 04 Jan 2021 to 30 Apr 2021)**

<table>
<thead>
<tr>
<th>Sr. No</th>
<th>Details</th>
<th>Start Date</th>
<th>Finish Date</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Commencement of Classes</td>
<td>04 Jan 2021</td>
<td>10 Apr 2021</td>
<td></td>
</tr>
<tr>
<td>2.</td>
<td>Placement week (Brochure Distribution)</td>
<td>11 Jan 2021</td>
<td>15 Jan 2021</td>
<td>05 days</td>
</tr>
<tr>
<td>3.</td>
<td>Mid Term Examination</td>
<td>22 Feb 2021</td>
<td>27 Feb 2021</td>
<td></td>
</tr>
<tr>
<td>4.</td>
<td>Semester End Term Exam</td>
<td>19 Apr 2021</td>
<td>30 Apr 2021</td>
<td></td>
</tr>
</tbody>
</table>

*Note: The Calendar is subject to change under unavoidable circumstances.*
## Academic Calendar May 2021 - Apr 2022

### MMS Programme Semester III & Semester IV

#### Semester III MMS –II (05 Jul 2021 – 30 Nov 2021)

<table>
<thead>
<tr>
<th>Sr. No</th>
<th>Details</th>
<th>Start Date</th>
<th>Finish Date</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Summer Internship</td>
<td>03 May 2021</td>
<td>30 June 2021</td>
<td>8 Weeks</td>
</tr>
<tr>
<td>2</td>
<td>Commencement of MMS II Classes</td>
<td>01 Jul 2021</td>
<td>23 Oct 2021</td>
<td>16 Weeks</td>
</tr>
<tr>
<td>3</td>
<td>Summer Internship Presentation</td>
<td>12 Jul 2021</td>
<td>16 Jul 2021</td>
<td>03 days</td>
</tr>
<tr>
<td>4</td>
<td>Summer Excellence</td>
<td>Aug/Sep 2021</td>
<td></td>
<td>Summer Internship</td>
</tr>
<tr>
<td>5</td>
<td>International Study Tour</td>
<td>Nov. 2021</td>
<td></td>
<td>05 days</td>
</tr>
<tr>
<td>6</td>
<td>Mid Term Examination</td>
<td>06 Sept 2021</td>
<td>10 Sept 2021</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Semester Term End Exam (Subject to University exam dates)</td>
<td>30 Oct 2021</td>
<td>08 Nov 2021</td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>University Exam</td>
<td>Last week of November 2021</td>
<td></td>
<td>As scheduled by University of Mumbai</td>
</tr>
</tbody>
</table>

#### Semester IV MMS –II (06 Dec 2021 – 30 Apr 2022)

<table>
<thead>
<tr>
<th>Sr. No</th>
<th>Details</th>
<th>Start Date</th>
<th>Finish Date</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Winter Project</td>
<td>01 Nov. 2021</td>
<td>31 Mar 2022</td>
<td>Includes Area Identification</td>
</tr>
<tr>
<td>2</td>
<td>Commencement of MMS II Classes</td>
<td>01 Dec 2021</td>
<td>02 Apr 2022</td>
<td>16 Weeks</td>
</tr>
<tr>
<td>3</td>
<td>Winter Presentation &amp; Submission</td>
<td>28 Mar 2022</td>
<td>31 Mar 2022</td>
<td>04 days</td>
</tr>
<tr>
<td>4</td>
<td>Semester IV Term End Exam (Subject to University exam dates)</td>
<td>11 Apr 2022</td>
<td>12 Apr 2022</td>
<td>02 days</td>
</tr>
<tr>
<td>5</td>
<td>University Exam (One subject)</td>
<td></td>
<td></td>
<td>As per University Schedule (May 2022)</td>
</tr>
</tbody>
</table>

*Note: The Calendar is subject to change under unavoidable circumstances.*
Institute Discipline

ANTI-RAGGING

Students are advised that ragging in any form is strictly prohibited. As per Maharashtra Prohibition of Ragging Act 1999, ragging is an offence and any person indulging in or found guilty of ragging shall be liable to be prosecuted and also be dismissed from the institution. The following are the relevant provisions of the act:

(a) Ragging in any form within or outside the educational institution is prohibited.

(b) Whoever directly or indirectly commits, participates in, abets or propagates ragging within or outside any educational institution shall on conviction, be punished with imprisonment for a term up to two years and/or penalty which may extend to ten thousand rupees.

(c) Any student convicted of an offence of ragging shall be dismissed from the educational institution and such student shall not be admitted in any other educational institution for a period of five years from the date of order of such dismissal.

(d) Whenever any student or as the case may be, the parent or guardian or a teacher of an educational institution complains, in writing of ragging to the Head of the educational institution, the Head of the educational institution shall, without prejudice to the foregoing provisions, within seven days of the receipt of the complaint, enquire into the matter mentioned in the complaint and if, prima facie, it is found true, suspend the student who is accused of the offence, and shall, immediately forward the complaint to the police station having jurisdiction over the area in which the educational institute is situated. For further action. Where, on enquiry by the Head of the educational institution, it is found that there is no substance, prima facie, in the complaint received; he/she shall intimate the fact, in writing, to the complainant. The decision of the Head of the educational institution shall be final.

(e) If the Head of the educational institution fails or neglects to act in the manner specified in section (d) above when a complaint of ragging is made, such person shall be deemed to have abetted the offence and shall on conviction, be punished as provided for in point (b) above.

(f) Students are therefore advised in their own interest to refrain from any form of ragging.

CODE OF CONDUCT

(1) To maintain our value system, we emphasis on ethical behavior and maintaining moral standards within our campus environment.

(2) Use of tobacco or any other recreational drugs within the campus premises is strictly prohibited.

(3) Ragging is strictly prohibited.

(4) Non-compliance or violation of any rules and regulations of the Institute shall attract disciplinary action against the erring student.

(5) Students should maintain the prescribed dress code of the Institute.

Committees Functional at Institute As Required by AICTE & DTE

(1) Students Grievances Redressal Committee

(2) Anti-Ragging Committee

(3) Anti-Capitation Committee

(4) Internal Complaint Committee

Details of these committees are available on the Institute’s website.
### MMS Students: Achievers & Achievements in 2019-20

<table>
<thead>
<tr>
<th>Date</th>
<th>Event name</th>
<th>Host College</th>
<th>Name of the student</th>
<th>Achievement</th>
</tr>
</thead>
<tbody>
<tr>
<td>13-Jan-19</td>
<td>Chakrawyuha</td>
<td>KES College</td>
<td>Mitesh Patil</td>
<td>1st place in quiz competition</td>
</tr>
<tr>
<td>13-Jan-19</td>
<td>Chakrawyuha</td>
<td>KES College</td>
<td>Movil Mathias</td>
<td>1st place in quiz competition</td>
</tr>
<tr>
<td>21-Jan-19</td>
<td>Mock Stock</td>
<td>MMK College</td>
<td>Sanmay Tribhuvan</td>
<td>2nd place</td>
</tr>
<tr>
<td>21-Jan-19</td>
<td>Mock Stock</td>
<td>MMK College</td>
<td>Kenali Shah</td>
<td>2nd place</td>
</tr>
<tr>
<td>11-Oct-19</td>
<td>Spardha- Summer Project Presentation</td>
<td>FMS- Jaipur</td>
<td>Vinisha Lobo</td>
<td>2nd place in Marketing</td>
</tr>
<tr>
<td>2-Nov-19</td>
<td>Umeed 2.0</td>
<td>MCYM Borivali</td>
<td>Rehana Kasimmoohd Shaikh</td>
<td>1st in carrom</td>
</tr>
<tr>
<td>2-Nov-19</td>
<td>Umeed 2.0</td>
<td>MCYM Borivali</td>
<td>Omkar Gaonkar</td>
<td>1st in carrom</td>
</tr>
<tr>
<td>15-Nov-19</td>
<td>Financia</td>
<td>Durgadevi Saraf college</td>
<td>Vishal Ramina</td>
<td>2nd XL Ninja</td>
</tr>
<tr>
<td>15-Nov-19</td>
<td>Financia</td>
<td>Durgadevi Saraf college</td>
<td>Frank Rodricks</td>
<td>2nd XL Ninja</td>
</tr>
<tr>
<td>15-Nov-19</td>
<td>Financia</td>
<td>Durgadevi Saraf college</td>
<td>Jestin Rajan</td>
<td>2nd in Finopoly</td>
</tr>
<tr>
<td>15-Nov-19</td>
<td>Financia</td>
<td>Durgadevi Saraf college</td>
<td>Clarke</td>
<td>2nd in Finopoly</td>
</tr>
<tr>
<td>25-Nov-19</td>
<td>Billboard advertisment</td>
<td>Amul</td>
<td>Christeena Aloor</td>
<td>3rd in the event</td>
</tr>
<tr>
<td>25-Nov-19</td>
<td>Billboard advertisment</td>
<td>Amul</td>
<td>Shalkey Fernandes</td>
<td>3rd in the event</td>
</tr>
<tr>
<td>30-Dec-19</td>
<td>Copa De</td>
<td>DSIMS</td>
<td>Omkar Gaonkar</td>
<td>Runners up in box cricket</td>
</tr>
<tr>
<td>30-Dec-19</td>
<td>Copa De</td>
<td>DSIMS</td>
<td>Abhishek Nitore</td>
<td>Runners up in box cricket</td>
</tr>
<tr>
<td>30-Dec-19</td>
<td>Copa De</td>
<td>DSIMS</td>
<td>Sanmay Tribhuvan</td>
<td>Runners up in box cricket</td>
</tr>
<tr>
<td>30-Dec-19</td>
<td>Copa De</td>
<td>DSIMS</td>
<td>Ajay Mane</td>
<td>Runners up in box cricket</td>
</tr>
<tr>
<td>30-Dec-19</td>
<td>Copa De</td>
<td>DSIMS</td>
<td>Nishant</td>
<td>Runners up in box cricket</td>
</tr>
<tr>
<td>30-Dec-19</td>
<td>Copa De</td>
<td>DSIMS</td>
<td>Sushant</td>
<td>Runners up in box cricket</td>
</tr>
<tr>
<td>3-Jan-20</td>
<td>Convengo</td>
<td>Rohitdas patil college</td>
<td>Frank Rodricks</td>
<td>2nd Place in Mock Stock</td>
</tr>
<tr>
<td>3-Jan-20</td>
<td>Convengo</td>
<td>Rohitdas patil college</td>
<td>Jay Shah</td>
<td>2nd Place in Mock Stock</td>
</tr>
<tr>
<td>3-Jan-20</td>
<td>Convengo</td>
<td>Rohitdas patil college</td>
<td>Joy Fernandes</td>
<td>2nd Place in Mock Stock</td>
</tr>
<tr>
<td>16-Jan-20</td>
<td>Mauj</td>
<td>Saraf</td>
<td>Punita Nadar</td>
<td>1st in calligraphy in 2nd in nail art</td>
</tr>
<tr>
<td>16-Jan-20</td>
<td>Urja</td>
<td>Thakur college</td>
<td>Jacob Antony</td>
<td>1st in Chaturaee</td>
</tr>
<tr>
<td>16-Jan-20</td>
<td>Urja</td>
<td>Thakur college</td>
<td>Anusha Nair</td>
<td>1st in Chaturaee</td>
</tr>
<tr>
<td>16-Jan-20</td>
<td>Urja</td>
<td>Thakur college</td>
<td>Ashwini Yadav</td>
<td>1st in Chaturaee</td>
</tr>
<tr>
<td>16-Jan-20</td>
<td>Urja</td>
<td>Thakur college</td>
<td>sandeep Shajan</td>
<td>1st in Chaturaee</td>
</tr>
<tr>
<td>16-Jan-20</td>
<td>Urja</td>
<td>Thakur college</td>
<td>Parth</td>
<td>1st in Chaturaee</td>
</tr>
<tr>
<td>17-Jan-20</td>
<td>Urja</td>
<td>Thakur college</td>
<td>Harren Norohna</td>
<td>2nd in Tom &amp; Jerry</td>
</tr>
<tr>
<td>17-Jan-20</td>
<td>Urja</td>
<td>Thakur college</td>
<td>Kunal Kadam</td>
<td>2nd in Tom &amp; Jerry</td>
</tr>
<tr>
<td>17-Jan-20</td>
<td>Urja</td>
<td>Thakur college</td>
<td>Cleon</td>
<td>2nd in Tom &amp; Jerry</td>
</tr>
</tbody>
</table>
### MMS Students: Achievers & Achievements in 2019-20

<table>
<thead>
<tr>
<th>Date</th>
<th>Event name</th>
<th>Host College</th>
<th>Name of the student</th>
<th>Achievement</th>
</tr>
</thead>
<tbody>
<tr>
<td>24-Jan-20</td>
<td>Business line - count down to budget 2020</td>
<td>BCCI</td>
<td>Priya Jadhav</td>
<td>Winner - Certificates</td>
</tr>
<tr>
<td>24-Jan-20</td>
<td>Business line - count down to budget 2020</td>
<td>BCCI</td>
<td>Roshni Yadav</td>
<td>Winner - Certificates</td>
</tr>
<tr>
<td>1-Jan-20</td>
<td>Udaan</td>
<td>St Francis college</td>
<td>Anusha Nair</td>
<td>3rd in Street Play</td>
</tr>
<tr>
<td>1-Jan-20</td>
<td>Udaan</td>
<td>St Francis college</td>
<td>Sonal Yadav</td>
<td>3rd in Street Play</td>
</tr>
<tr>
<td>1-Jan-20</td>
<td>Udaan</td>
<td>St Francis college</td>
<td>Aditya dcosta</td>
<td>3rd in Street Play</td>
</tr>
<tr>
<td>1-Jan-20</td>
<td>Udaan</td>
<td>St Francis college</td>
<td>Kushbu Diwan</td>
<td>3rd in Street Play</td>
</tr>
<tr>
<td>1-Jan-20</td>
<td>Udaan</td>
<td>St Francis college</td>
<td>David shetty</td>
<td>3rd in Street Play</td>
</tr>
<tr>
<td>1-Jan-20</td>
<td>Udaan</td>
<td>St Francis college</td>
<td>Chinmay Prabhu</td>
<td>3rd in Street Play</td>
</tr>
<tr>
<td>1-Jan-20</td>
<td>Udaan</td>
<td>St Francis college</td>
<td>Isha Sharma</td>
<td>3rd in Street Play</td>
</tr>
<tr>
<td>1-Jan-20</td>
<td>Udaan</td>
<td>St Francis college</td>
<td>Anjali Mishra</td>
<td>3rd in Street Play</td>
</tr>
<tr>
<td>7-Feb-20</td>
<td>khasish</td>
<td>University of Mumbai sub Campus Thane</td>
<td>Jacob Antony</td>
<td>1st in football</td>
</tr>
<tr>
<td>7-Feb-20</td>
<td>khasish</td>
<td>University of Mumbai sub Campus Thane</td>
<td>Jaison Lopez</td>
<td>1st in football</td>
</tr>
<tr>
<td>7-Feb-20</td>
<td>khasish</td>
<td>University of Mumbai sub Campus Thane</td>
<td>David shetty</td>
<td>1st in football</td>
</tr>
<tr>
<td>7-Feb-20</td>
<td>khasish</td>
<td>University of Mumbai sub Campus Thane</td>
<td>Benson Gracias</td>
<td>1st in football</td>
</tr>
<tr>
<td>7-Feb-20</td>
<td>khasish</td>
<td>University of Mumbai sub Campus Thane</td>
<td>Jordan Koli</td>
<td>1st in football</td>
</tr>
<tr>
<td>7-Feb-20</td>
<td>khasish</td>
<td>University of Mumbai sub Campus Thane</td>
<td>Sandeep Shajan</td>
<td>1st in Chaturaee</td>
</tr>
<tr>
<td>12-Feb-20</td>
<td>Prathyush</td>
<td>IES college</td>
<td>Jaison Lopez</td>
<td>1st in football</td>
</tr>
<tr>
<td>12-Feb-20</td>
<td>Prathyush</td>
<td>IES college</td>
<td>Jordan Koli</td>
<td>1st in football</td>
</tr>
<tr>
<td>12-Feb-20</td>
<td>Prathyush</td>
<td>IES college</td>
<td>Allison Pereira</td>
<td>1st in football</td>
</tr>
<tr>
<td>12-Feb-20</td>
<td>Prathyush</td>
<td>IES college</td>
<td>David Shetty</td>
<td>1st in football</td>
</tr>
<tr>
<td>12-Feb-20</td>
<td>Prathyush</td>
<td>IES college</td>
<td>Sandeep Shajan</td>
<td>1st in football</td>
</tr>
<tr>
<td>12-Feb-20</td>
<td>Prathyush</td>
<td>IES college</td>
<td>Prathamesh Kamlakar Bargude</td>
<td>1st in football</td>
</tr>
<tr>
<td>12-Feb-20</td>
<td>Prathyush</td>
<td>IES college</td>
<td>Dylan</td>
<td>1st in football</td>
</tr>
<tr>
<td>15-Feb-20</td>
<td>Acnote</td>
<td>Thakur college</td>
<td>Jestin Rajan</td>
<td>3rd in Snake and Ladder</td>
</tr>
<tr>
<td>15-Feb-20</td>
<td>Acnote</td>
<td>Thakur college</td>
<td>Clarke Dsouza</td>
<td>3rd in Snake and Ladder</td>
</tr>
<tr>
<td>15-Feb-20</td>
<td>Acnote</td>
<td>Thakur college</td>
<td>Shivam Gite</td>
<td>2nd in Finance Budgeting</td>
</tr>
<tr>
<td>15-Feb-20</td>
<td>Acnote</td>
<td>Thakur college</td>
<td>Rohit Pagar</td>
<td>2nd in Finance Budgeting</td>
</tr>
</tbody>
</table>
Students Achievements

Radio Mirchi Marathon

Radio Mirchi Marathon

Omkar, Siddesh, Beon, Denoy, Kalpesh--Box Cricket 1st Prize

Mock Stock 1st Prize

Finance Budgeting, Thakur College, 2nd Prize

Umeed (Carom- 1st prize winner)

Case Study Competition- 1st prize
IIM Indore

Elocution & Extempore 2nd Prize Rohidas Patil MMS College

Elocution 1st prize, KES College

IES -Mock stock 1st prize

Street Play-winner Lala Lajpat Rai college
Students Achievements

Street play 3rd prize KES

Street play- 3rd prize KES College

Summer Project Presentation - 1st in Digital Marketing Spardha, FMS Jaipur

Winner of Finopoly at Durgadevi saraf Institute

Radio Mirchi Fun Run

Street Play Thakur college

Excel Ninja- 02nd Prize at Durgadevi saraf Institute

BMA Best Student Award

Thakur college (street play 2nd prize)

Finopoly, Durga devi

Summer Project Presentation- Spardha, FMS Jaipur, competition at national level, 1st runner in marketing category
Students Achievements

Corporate Speak

Avibrant & energetic campus. Appropriate facilities for new talent to shape their future with highly customised industry-led development programs.

Looking forward to hire this year too some fresh talent for our organisation. I must mention that the recruitment cell runs a perfect campus program for their learners.

Mr. Dhwani Mehta  
Director, Opportune Technologies Pvt Ltd

SFMAR has a distinct culture, and we’ve received some great talent from the Institute. That’s the reason why we keep coming back every year.

Mr. Nirav Mehta  
StoreApps Technologies LLP

It has been an honour to be closely associated with the St. Francis Institute of Management over the years. The state-of-the-art infrastructure and facilities provided to students is in line with international standards, catering to a cohesive environment for learnings.

SFMAR students are provided programmes as per the industry requirements leading to excellent placement standards under the guidance of well qualified faculty members. Kudos to the Management & Staff for their diligence in providing excellent results along with an exposure to a plethora of programmes for a holistic, well-prepared candidate to put their best foot forward successfully in the real world.

Anita Newton Engineer (VP)  
Wasan Knowledge Hub & The English Manner U.K.
Alumni Speak

After 10 years, I can proudly say that the institute was a huge stepping stone for my career to the corporate world and thereafter in entrepreneurship. The teachings, projects, case studies, internships and curriculum all helped me personally to grow and create high standards at my workplace.

Ritesh Gulrajani
Founder, TripEdge Travels

SFIMAR has excellent faculty and alumni network which can groom student to be successful as an employee or as an entrepreneur. Institute provides world class facilities and provides much needed skill set to achieve professional goals. Exposure to financial modelling workshops, mock stock competitions, data analysis and visualization definitely helped me immensely in my career.

Saurabh Oak
Assistant Vice President, Corporate & Investment Bank (CIB) Operations, JP Morgan

Today as I stand successful and stable in life, I look back and reflect where it all started. I think SFIMAR played the most important role in shaping my pathway from a college student to the money man as they call me today (for managing others valuable funds). The management education imparted by the professors in SFIMAR has helped me to grow in confidence in the corporate world. SFIMAR has helped me lay a strong foundation of my career which is built on the pillars of education and values learned in SFIMAR. I will always be grateful and heartfelt gratitude towards everyone who has helped me grow.

Ameya Jadhav
Senior Analyst - Business Finance, Deutsche Bank

I owe a large part of my career to the SFIMAR. The MMS course did a fantastic job in providing me ammunition to fight challenges. The faculty at SFIMAR groomed me with rich industrial culture, sponsored me at national events, and made me a leader & take precise decisions. In my current role, I manage the global alliances and contribute to a team of 30, crossing over the US, Europe, Middle East & JAPAC. This is big for me, the summer internship at SFIMAR was a confidence booster. I truly enjoyed my time in the program and the investment I made there is changing my future for the better.

Clarence Clifford Remedios
HSK1, Global Partnership & Alliances, L&T Infotech

The turning point in my professional life was when I did my Masters from St. Francis Institute of Management and Research (SFIMAR). I completed my Masters in Management Studies specializing in HR from SFIMAR in 2008. SFIMAR has played an instrumental role in shaping my career. My summer project and winter project that was provided by the college in reputed organizations gave me exposure in the field of Learning and Development and Organizational Development which later helped me secure a position in Organizational Development in Mahindra Finance through college placement.

Finally, I would like to end with a quote by Matshona Dhlhiwayo, “A small tree with strong roots will outlive a big tree with weak ones.”

Sheril J. D’souza
Digital Learning Consultant, Charles Darwin University - Australia
International Study Tour to Singapore
International Study Tour to Singapore

[Images of students visiting the Singapore Attractions]
For more details please contact to:

ST. FRANCIS INSTITUTE OF MANAGEMENT AND RESEARCH
Approved by AICTE, DTE and affiliated to the University of Mumbai
An ISO 9001: 2015 Certified and NAAC Grade ‘A’ Accredited Institute
SVP Road, Mount Poinsur, Borivli West, Mumbai 400103
Tel.: 022- 2891 7089 / 28929156/2895 8403 Mobile: 7738578255
Email: mms@sfimar.org  Web: www.sfimar.org