

REPORT ON CONSULTING DETAILS

Objectives of Consulting

1. To build a team of Expert faculty who can provide Consulting Services for the Industry.
2. To build Consulting as a USP for Brand building of SFIMAR
3. To improve relationships with Corporates which can assist in Placements.

Write -up

We were part of a team of five Assessors who conducted Assessments as part of an Assessment Centre for Right Management. In BEL Bengaluru each day's assessment consisted of several activities like a Behavioural Event Interview (BEI), a Case Study, a Role Play and a Team Game. This was followed by a feedback to candidates in the evening and submitting a detailed Assessment report for each candidate. Each Assessor had to interview three or four candidates on every day and write their reports the same day. Hence this was a highly intense and demanding assignment. At NTPC each AC / DC was spread over two days and included Psychometric assessments as well on the second day like FIRO-B to be conducted on the participants. The feedback in this case was more detailed than at BEL. It was a great learning for the Faculty, and we were also the Lead Assessors at Lucknow and Patna.

At ONGC, in Mumbai this year we had been able to conduct Assessments for 24 days and received very good ratings in our feedback. At Welspun, which is our first foray into private Industry, Dr Ramesh and Dr Mohan Mathew went to Vapi and Anjar in Gujarat to obtain data on Competencies through focused Group Discussions with Top Management

Assignments Completed

1. Bharat Electronics Limited Bengaluru, 13 days June 2018
2. NTPC Ltd at Mumbai, Patna and Lucknow, August 2018
3. Monginis Ltd (One day Outbound) on 22 Feb 19 at Karnala
4. ONGC Ltd Mumbai 24 days October 2019
5. Welspun Ltd (ongoing) Mumbai, Vapi and Anjar, October 2019

Experts involved

1. Dr Mohan Mathew
2. Dr G Ramesh
3. Col Venkat Raman (Retd)

Clients

The clients of Right Management for whom we were experts were BEL, NTPC Ltd, ONGC Ltd and Welspun Ltd

We also conducted Outbound training for Monginis Ltd as independent experts.

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